



LICENSES, AFFILIATIONS & DESIGNATIONS

- Full-time Licensed Realtor® in the Wichita and surrounding area since 1978
- Associate Broker's License since 1983
- Wichita area Contractor's License since 1998
- Graduated from Crown Ministries - Larry Burkett as a Financial Budget Counselor
- Active member of the Wichita Board of Realtors®, Kansas Board of Realtors®, and the National Association of Realtors® since 1978. Attended NAR & KAR conventions to further networking and advance education.

AWARDS

- Multiple-year recipient of the Master's Circle and President's Club awards for outstanding sales
- Winner of awards and trips for selling New Homes.

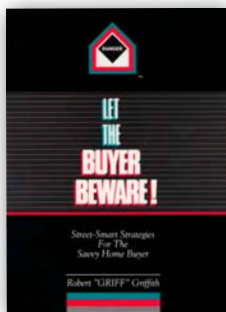
REAL ESTATE & RELOCATION EXPERIENCE

I was co-owner and co-manager with Robert "GRIFF" Griffith of a real estate company from 1987 to 1992.

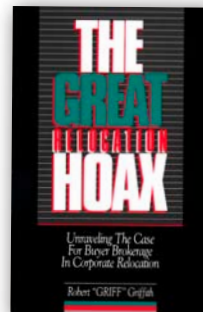
In that company, I was Relocation Manager handling relocation for PHH Home Equity. My duties encompassed determining market value of properties for transferring executives and overseeing restoration of the homes. This included working with subcontractors, securing bids, working with and scheduling inspectors and executing all the proper and necessary paper work. The position also included developing marketing strategies for the inventory homes, generating follow-up reports from agents and interfacing with account managers at PHH Home Equity. I also attended numerous relocation conventions during that tenure.

Additionally, I helped pioneer buyer brokerage in the Wichita area. This included consulting closely with buyer brokerage advocate, Robert "GRIFF" Griffith as he authored his books *Let the Buyer Beware: Street-Smart Strategies for the Savvy Home Buyer* and *The Great Relocation Hoax: Unraveling the Case for Buyer Brokerage in Corporate Relocation*.

The "Hoax" book was used both by the Secretary of State in New York when implementing buyer brokerage in New York as well as many Fortune 500 companies transferees represented



corporations around the country in shaping their relocation policies. The book was also used about the importance by **COMPETENT** buyer



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Over the years, I have taught classes to home owners and prospective home owners about financing, buyer representation and other aspects of buying a home.

Donna Bolin
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